

PANKAJ KUMAR

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OBJECTIVE

Dedicated and motivated bidder with 6 months of experience in online bidding and client handling. Focused on improving skills and building strong business relationships to grow as a successful entrepreneur.

SKILLS

Bidding & Business Development:

- ❖ Online Bidding (Upwork, Fiverr)
- ❖ Proposal Writing & Customization
- ❖ Understanding of Project Scope & Estimation

Technical Skills:

- ❖ HTML
- ❖ CSS
- ❖ Bootstrap
- ❖ React JS

EDUCATION

- | | |
|---|----------------|
| ❖ B.C.A Gulzar Group of Institute | CGPA: 7 2022 |
| ❖ XII (PSEB) Dayal Public Senior Secondary School | 61% 2019 |
| ❖ X (PSEB) Everest public school Matrix examination | 66% 2017 |

EXPERIENCE

- | | |
|---|---------------|
| ❖ 3 Months Training in React Js ToXSL Technologies | 07/23 - 10/23 |
| ❖ Worked as a Bidder for 6 months Baseline IT development | 06/24 – 07/24 |
- Handled bidding on platforms like Upwork and Fiverr.
 - Wrote tailored proposals based on client requirements.
 - Maintained client communication and follow-ups to convert leads into projects.

LANGUAGES

- ❖ ENGLISH
- ❖ HINDI

